## 40 Guests in 40 Minutes

Remember: You want to have at least 20 guests on the night of your party. So if you're staring at a pile of invitations wondering whom to invite, here's a quick way to jog your memory of the potential friends and acquaintances you could invite to attend your party. It is called - 40 Guests in 4 Minutes, and it's easier than you may think.

But you're probably thinking, why invite 40 guests? I don't have room in my house for 20! Typically, ONLY HALF the guests you invite will be able to attend and some will also cancel the day of, so it's important to invite more than you anticipate. Sometimes an invited guest doesn't attend, but perhaps they will come to a future party. Or, even if they aren't interested, they might give the invitation to a friend or co-worker who would, so invite everyone you think of! Don't pre-judge, you might be surprised!

Now grab a pen and try the following exercise. You'll be amazed how quickly your list grows!

|  | Name | Phone | RSVP | Friend? |  | Name | Phone | RSVP | Friend? |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Four Relatives... |  |  |  |  | Four People You Do Business With (Bank, Store, Salon, Etc.)... |  |  |  |  |
| 1 |  |  |  |  | 21 |  |  |  |  |
| 2 |  |  |  |  | 22 |  |  |  |  |
| 3 |  |  |  |  | 23 |  |  |  |  |
| 4 |  |  |  |  | 24 |  |  |  |  |
| Four Friends... |  |  |  |  | Four People Who Have Invited You to A Home Workshop... |  |  |  |  |
| 5 |  |  |  |  | 25 |  |  |  |  |
| 6 |  |  |  |  | 26 |  |  |  |  |
| 7 |  |  |  |  | 27 |  |  |  |  |
| 8 |  |  |  |  | 28 |  |  |  |  |
| Four Co-Workers... |  |  |  |  | Four Spouses' Co-workers or Their Spouses... |  |  |  |  |
| 9 |  |  |  |  | 29 |  |  |  |  |
| 10 |  |  |  |  | 30 |  |  |  |  |
| 11 |  |  |  |  | 31 |  |  |  |  |
| 12 |  |  |  |  | 32 |  |  |  |  |
| Four Neighbors... |  |  |  |  | Four Previous Co-Workers/Neighbors... |  |  |  |  |
| 13 |  |  |  |  | 33 |  |  |  |  |
| 14 |  |  |  |  | 34 |  |  |  |  |
| 15 |  |  |  |  | 35 |  |  |  |  |
| 16 |  |  |  |  | 36 |  |  |  |  |
| Four Church or Social Group Contacts... |  |  |  |  | Four Contacts Through Your Children (PTA, Scouts, Sports, Teachers)... |  |  |  |  |
| 17 |  |  |  |  | 37 |  |  |  |  |
| 18 |  |  |  |  | 38 |  |  |  |  |
| 19 |  |  |  |  | 39 |  |  |  |  |
| 20 |  |  |  |  | 40 |  |  |  |  |

Now encourage everyone to bring a friend or two and your guest list can easily double! Collect outside orders from guests who can't attend for a bigger FREE shopping spree for you.

